

| WERNATIONAL  |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   | Reports   |   |                       |                               |   |  |                    | LCIF                                       |
|--|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club Club<br>Number Name   | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|  |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more thar one year                      | repeat                | l                             | Notes the officers that do not have an active Email | in 12  |                    |  |
| Clubs less than two years old  |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 136353 Abancay Nuevo   | 08/31/2018      | Active  | 22   | 22                      | 0                         | 22                   | 100.00%  | 0                                   |   | 3   |   |                       |                               | M,VP  | 4  |                    |  |
| 135284 Arequipa Chuquibamba  | 06/30/2018      | Active  | 15   | 10                      | 24                        | -14                  | -66.67%  | 0                                   | 1   | 0   |   | 2                     |                               | MC  | 1  |                    |  |
| 136481 Arequipa Los Franciscanos   | 09/27/2018      | Active  | 17   | 21                      | 4                         | 17                   | 100.00%  | 0                                   | 0   | 0   |   |                       |                               | MC  | 4  | 90+ Days           |  |
| 133314 Arequipa Unidos En El Servici                                     | io 12/18/2017   | Active(1)   | 19   | 0                       | 6                         | -6                   | -24.00%  | 6 21                                | 1   | 2   |   | 2                     |                               |   | 8  | 90+ Days           |  |
| 134610 Arequipa Universidad Ciencia:<br>de la Salud                      |                 | Active  | 20   | 0                       | 4                         | -4                   | -16.67%  | 20                                  | 0   | 8   |   | 2                     |                               | S,T,M,VP,MC<br>SC                                   | 9  | 90+ Days           |  |
| 133812 Cusco Centenario  | 04/30/2018      | Active(1)   | 15   | 2                       | 19                        | -17                  | -53.13%  | 20                                  | 1   | 0   |   | 2                     |                               |   | 1  |                    |  |
| 132243 Cusco Fiquain   | 04/10/2018      | Active  | 25   | 4                       | 20                        | -16                  | -40.00%  | 24                                  | 0   | 0   |   | 2                     |                               |   | 1  |                    |  |
| 133617 Cusco Uriel García  | 02/20/2018      | Active  | 20   | 6                       | 16                        | -10                  | -33.33%  | 30                                  | 1   | 1   |   | 2                     |                               | MC  | 3  |                    |  |
| 134744 Cusco Yanapay   | 05/17/2018      | Active  | 26   | 12                      | 6                         | 6                    | 30.00%   | 0                                   | 0   | 1   |   | 2                     |                               |   | 1  |                    |  |
| 135015 Huancavelica  | 06/21/2018      | Active(1)   | 9  | 0                       | 11                        | -11                  | -55.00%  | 6 0                                 | 1   | 2   |   | 2                     |                               | M,VP,MC,SC  | N/R  | 90+ Days           |  |
| 134427 Juliaca Serpentina Roja   | 06/21/2018      | Active  | 18   | 1                       | 3                         | -2                   | -10.00%  | 0                                   | 0   | 1   |   | 2                     |                               |   | 5  |                    |  |
| Clubs more than two years old  | d               |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 127462 Andahuaylas   | 05/05/2016      | Active(3)   | 24   | 9                       | 1                         | 8                    | 50.00%   | 17                                  | 3   | 3   |   |                       |                               | MC  | 24+  |                    |  |
| 16235 AREQUIPA   | 03/10/1948      | Active  | 81   | 10                      | 11                        | -1                   | -1.32%   | 76                                  | 8   | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$1000.00                                  |
| Exc Award (,06/30/18)<br>62101 AREQUIPA ARMONIA                          | 06/14/1999      | Active  | 39   | 0                       | 0                         | 0                    | 0.00%  | 5 37                                |   | 1   |   |                       | N                             | SC  | 0  |                    | \$1000.00                                  |
| Exc Award (,06/30/18) 125991 Arequipa Centenario                         | 10/30/2015      | Active(1)   | 15   | 0                       | 40                        | 40                   | 40.000   |                                     | 2   |   |   |                       |                               | M,MC  | 0  |                    |  |
| 125763 Arequipa Generacion Lider   | 09/30/2015      | Active(1)   | 15   | 0                       | 10                        | -10<br>-8            | -40.00%  |                                     | 3<br>2  | 1   |   |                       |                               | SC  | 2  |                    | \$107.00                                   |
| Exc Award (,06/30/18)  | 03/30/2013      | Active  | 20   | U                       | 8                         | -8                   | -28.57%  | 6 22                                | 2   | 5   |   |                       |                               |   | 4  |                    | \$107.00                                   |
| 75966 AREQUIPA IRRIGACION MAJES Exc Award (,06/30/18)                    | 06/28/2003      | Active  | 23   | 1                       | 0                         | 1                    | 4.55%  | i 15                                |   | 4   |   | 2                     |                               | S,T,M,VP,MC<br>SC                                   | 4  | 90+ Days           |  |
| 82350 AREQUIPA JOSE LUIS<br>BUSTAMENTE Y RIVERO<br>Exc Award (,06/30/18) | 05/18/2004      | Active  | 21   | 2                       | 2                         | 0                    | 0.00%  | 20                                  | 6   | 0   |   |                       | N                             | SC  | 0  |                    | \$42.00                                    |
| 117456 AREQUIPA LEONES DEL<br>MISTI                                      | 07/30/2012      | Active  | 20   | 2                       | 2                         | 0                    | 0.00%  | 20                                  | 2   | 0   |   |                       | N                             | MC,SC   | 1  |                    |  |



| WIERNATIONAL   |                 | Status  |  |                         | IV                        | lember               | ship   |                                     |   |   |   | Finance               | LCIF                          |   |  |                    |  |
|--|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club Club<br>Number Name   | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth |  | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|  |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than<br>one year                   | repeat                |                               | Notes the officers that do not have an active Email | in 12  |                    |  |
| 125871 Arequipa Los Characatos   | 09/30/2015      | Active  | 24   | 3                       | 9                         | -6                   | -20.00%  | 6 24                                | 1   | 4   |   |                       |                               |   | 3  |                    |  |
| Exc Award (,06/30/18)  |                 |   | Ì  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 32939 AREQUIPA MIRAFLORES  | 11/10/1976      | Active  | 38   | 0                       | 10                        | -10                  | -20.83%  | 34                                  | 1   | 1   |   | 2                     | N                             | VP,MC   | 1  |                    |  |
| Exc Award (,06/30/18)  |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 16236 AREQUIPA PAUCARPATA  | 05/25/1973      | Active  | 23   | 3                       | 4                         | -1                   | -4.17%   | 20                                  | 1   | 0   |   |                       | N                             | MC  | 0  |                    |  |
| Exc Award (,06/30/18)  |                 |   | Ì  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  | ·                  |  |
| 64090 AREQUIPA SELVA ALEGRE  | 03/22/2001      | Active  | 27   | 0                       | 5                         | -5                   | -16.13%  | 31                                  | 7   | 0   |   |                       | N                             | VP  | 0  |                    |  |
| Exc Award (,06/30/18)  |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 99541 AREQUIPA UNIVERSIDAD<br>ALAS PERUANAS<br>Exc Award (,06/30/18)   | 11/01/2007      | Active  | 26   | 12                      | 36                        | -24                  | -47.06%  | 34                                  | 1   | 0   |   |                       |                               |   | 0  |                    |  |
| 110899 AYACUCHO  | 04/26/2011      | Active(4)   | 18   | 3                       | 0                         | 3                    | 20.00%   | 12                                  |   | 1   |   | 2                     | N                             | M,MC,SC   | 24+  |                    |  |
| 16240 CAMANA   | 03/21/1958      | Active  | 38   | 1                       | 2                         | -1                   | -2.56%   | 36                                  | 7   | 0   |   |                       |                               |   | 0  |                    | \$1000.00                                  |
| 120641 Cayma "Bello Horizonte"   | 11/11/2013      | Active(2)   | 5  | 8                       | 15                        | -7                   | -58.33%  | <b>6</b> 12                         | 3   | 4   |   |                       |                               | M,VP,MC,SC  | 4  | 90+ Days           |  |
| 77863 CORIRE VALLE DE MAJES  | 12/22/2003      | Active  | 52   | 0                       | 17                        | -17                  | -24.64%  |                                     | 7   | 0   |   |                       |                               | VP,SC   | 0  |                    | \$20.00                                    |
| Exc Award (,06/30/18)  |                 |   | "-   | ŭ                       | ••                        |                      | 24.047   |                                     | ·   |   |   |                       |                               |   | · ·  |                    |  |
| 16243 CUSCO  | 06/26/1947      | Active  | 49   | 0                       | 3                         | -3                   | -5.77%   | 52                                  | 7   | 1 1   |   |                       | N                             | P,T,M,SC  | 0  |                    |  |
| 59351 CUSCO AMANECER   | 04/01/1997      | Active  | 46   | 0                       | 3                         | -3                   | -6.25%   |                                     | 18  | 0   |   | 16                    | N                             |   | 4  |                    |  |
| Exc Award (,06/30/18)  |                 | 7.0   | -  | O                       | 3                         | -5                   | -0.2370  | 30                                  | 10  |   |   | 10                    | IV.                           |   | 7  |                    |  |
| 57623 CUSCO IMPERIAL   | 12/11/1995      | Active(1)   | 20   | 0                       | 1                         | -1                   | -4.76%   | 5 21                                | 2   | 2   |   | 3                     |                               | S,T,M   | 5  |                    |  |
| Exc Award (,06/30/18)  |                 | 7.0(.)  | 20   | Ū                       |                           |                      | 4.70%  | 21                                  | _   |   |   | Ü                     |                               |   | J  |                    |  |
| 50697 CUSCO INCA   | 06/18/1990      | Active  | 22   | 3                       | 4                         | -1                   | -4.35%   | 5 23                                | 9   | 1 1   |   |                       | N                             | VP  | 1  |                    |  |
| Exc Award (,06/30/18)  |                 |   |  | ŭ                       |                           |                      |  |                                     | · ·   |   |   |                       | .,                            |   | ·  |                    |  |
| 126092 Cusco Koricancha  | 11/06/2015      | Active(1)   | 14   | 0                       | 1                         | -1                   | -6.67%   | 5 16                                | 3   | 3   |   |                       |                               |   | 4  |                    |  |
| 111299 CUSCO LEON DE SAN<br>JERÓNIMO<br>Exc Award (,06/30/17,06/30/18) | 06/14/2011      | Active  | 20   | 0                       | 6                         | -6                   | -23.08%  |                                     | 1   | 0   |   |                       |                               |   | 1  |                    |  |
| 62436 CUSCO MILENIO  | 10/22/1999      | Active  | 34   | 15                      | 24                        | -9                   | -20.93%  | 42                                  | 2   | 1   |   |                       |                               | VP  | 0  |                    | \$200.00                                   |
| 57449 CUSCO SANTA ANA  | 10/23/1995      | Active(1)   | 29   | 1                       | 3                         | -2                   | -6.45%   |                                     | 3   | 2   |   |                       | N                             | P,M,MC,SC   | 3  |                    | \$60.00                                    |
| Exc Award (,06/30/18)  |                 |   | -  | •                       | v                         | _                    | 5.157  |                                     | Ü   | -   |   |                       |                               |   | Ü  |                    |  |



| WTERNATION'    | M.                                |                 | Status  | Membership                                     |                         |                           |                      |  |                                     |   |   |   | Finance               | LCIF                          |                           |  |                    |  |
|----------------|-----------------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---------------------------|--|--------------------|--|
| Club<br>Number | Club<br>Name                      | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |                           | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                   |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | officers that do not have |  |                    |  |
| 33941 CU       | SCO SANTIAGO                      | 05/27/1977      | Active  | 36   | 6                       | 3                         | 3                    | 9.09%  | <sub>5</sub> 28                     | 13  | 1   |   |                       | N                             |                           | 1  |                    |  |
| Exc A          | ward (,06/30/18)                  |                 |   | į  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    | j  |
| 29220 HU       | ANCHAC                            | 04/30/1974      | Active(2)   | 18   | 2                       | 1                         | 1                    | 5.88%  | <sub>6</sub> 17                     | 8   | 6   |   |                       |                               | VP,MC,SC                  | 1  |                    |  |
| Exc A          | ward (,06/30/18)                  |                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    | j  |
| 16249 ILO      | )                                 | 02/12/1964      | Active  | 15   | 0                       | 1                         | -1                   | -6.25%   | 16                                  | 6   | 0   |   |                       | N                             | T,MC                      | 5  |                    |  |
| 65498 ILO      | LA GLORIETA LEONAS                | 06/05/2002      | Active  | 30   | 0                       | 0                         | 0                    | 0.00%  | <sub>6</sub> 26                     |   | 0   |   |                       |                               |                           | 8  |                    |  |
| Exc A          | ward (,06/30/18)                  |                 |   | į  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    | j  |
| 127654 Ilo F   | Pacocha                           | 05/19/2016      | Active(1)   | 23   | 0                       | 1                         | -1                   | -4.17%   | 19                                  | 0   | 1   |   | 2                     |                               | Р                         | 11   | 90+ Days           |  |
| 16253 JUL      | LIACA                             | 12/05/1949      | Active  | 43   | 0                       | 2                         | -2                   | -4.44%   | 30                                  | 6   | 2   |   |                       | N                             | VP,MC                     | 1  |                    |  |
|                | LIACA MARIA REYNA DE<br>S ANGELES | 06/28/2004      | Active(2)   | 7  | 0                       | 9                         | -9                   | -56.25%  | 6 16                                | 5   | 3   |   |                       |                               | VP,MC                     | 1  | 90+ Days           |  |
| 127246 Juli    | aca Perla del Altiplano           | 05/12/2016      | Active(1)   | 34   | 7                       | 15                        | -8                   | -19.05%  | 35                                  | 1   | 1   |   |                       |                               | M,MC,SC                   | 1  | 90+ Days           |  |
| Exc A          | ward (,06/30/18)                  |                 |   | ĺ  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    | j  |
| 63897 LA       | CONVENCION                        | 01/18/2001      | Active  | 19   | 0                       | 0                         | 0                    | 0.00%  | ú 19                                |   | 1   |   | 2                     |                               | P,T,M,MC,SC               | 5  |                    |  |
| 64796 LUF      | REN CAMANA                        | 11/13/2001      | Active  | 26   | 0                       | 3                         | -3                   | -10.34%  | 30                                  | 4   | 0   |   |                       |                               | P,M                       | 0  |                    |  |
| 98570 MA       | СНИРІССНИ                         | 02/15/2007      | Active  | 57   | 4                       | 2                         | 2                    | 3.64%  | 55                                  | 3   | 0   |   |                       | N                             | VP                        | 0  |                    |  |
| 16256 MO       | LLENDO                            | 12/05/1949      | Active  | 24   | 0                       | 5                         | -5                   | -17.24%  | 5 29                                | 4   | 1   |   |                       | N                             | S,M,MC,SC                 | 2  |                    |  |
| 16257 MO       | QUEGUA                            | 02/18/1964      | Active  | 35   | 0                       | 1                         | -1                   | -2.78%   | 30                                  | 0   | 0   |   |                       | N                             | sc                        | 0  |                    |  |
| Exc A          | ward (,06/30/18)                  |                 |   | İ  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    |  |
|                | ERTO MALDONADO<br>DRE DE DIOS     | 04/26/2011      | Active(1)   | 20   | 0                       | 0                         | 0                    | 0.00%  | 20                                  |   | 0   |   | 3                     | N                             | P,T,VP,MC,SC              | 4  | 90+ Days           |  |
| 16261 PUI      | NO                                | 11/15/1949      | Active  | 50   | 8                       | 4                         | 4                    | 8.70%  | 42                                  | 2   | 1   |   |                       | N                             | T,MC                      | 5  |                    | \$1000.00                                  |
|                | ward (,06/30/18)                  |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    | ]  |
| 118430 PUI     | NO CIUDAD DE PLATA                | 12/11/2012      | Active  | 25   | 1                       | 3                         | -2                   | -7.41%   | 5 10                                | 1   | 4   |   |                       | N                             | SC                        | 8  |                    |  |
|                | ward (,06/30/18)                  |                 |   | ļ  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    | ļ  |
| 64717 PUI      | NO SHALON                         | 10/15/2001      | Active(1)   | 19   | 2                       | 8                         | -6                   | -22.22%  | 24                                  | 2   | 0   |   |                       |                               |                           | 0  | 90+ Days           |  |
|                | ward (,06/30/18)                  |                 |   | ļ  |                         |                           |                      |  |                                     |   |   |   |                       |                               | 0 M )/D M0 00             |  |                    |  |
| 16262 QU       | ILLABAMBA                         | 01/30/1964      | Active  | 12   | 0                       | 0                         | 0                    | 0.00%  | 12                                  |   | 2   |   |                       |                               | S,M,VP,MC,SC              | 4  |                    |  |
| 16265 TAC      | CNA                               | 11/16/1951      | Active  | 30   | 0                       | 0                         | 0                    | 0.00%  | 25                                  |   | 10  |   |                       | N                             | VP                        | 5  |                    |  |



| FRINATIONAL                                       |                 | Status  |  |                         | M                         | lember               | ship   |                                     |   |   |   | Finance               | LCIF                          |                           |  |                    |  |
|---|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---------------------------|--|--------------------|--|
| Club Club<br>Number Name                          | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth |  | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |                           | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|   |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | officers that do not have |  |                    |  |
| 99665 TACNA LA HEROICA<br>Exc Award (,06/30/18)   | 06/18/2007      | Active(1)   | 25   | 0                       | 1                         | -1                   | -3.85%   | 6 25                                | 0   | 0   |   |                       | N                             |                           | 0  |                    |  |
| 65371 TACNA LOS GRANADOS<br>Exc Award (,06/30/18) | 05/28/2002      | Active  | 39   | 0                       | 3                         | -3                   | -7.14%   | 6 36                                | 3   | 0   |   |                       | N                             | MC,SC                     | 1  |                    | \$1050.00                                  |
| 125446 Villa El Pedregal - Majes                  | 08/04/2015      | Active(1)   | 29   | 7                       | 0                         | 7                    | 31.82%   | 6 23                                |   | 3   |   |                       |                               | T,MC                      | 4  |                    | '  |
| 16268 YANAHUARA-UMACOLLO                          | 09/27/1973      | Active(1)   | 27   | 2                       | 1                         | 1                    | 3.85%  | 6 21                                | 0   | 1   |   |                       | N                             | MC,SC                     | 2  |                    |  |

### Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club<br>Numbe                      |                      | Club<br>Name                       |                            |                                      | harter<br>Date |             | Current<br>Status*   |                           | Cancellation<br>Date                |  |   |                               |   |   |  |   |                                    |                                     |   |   |
|------------------------------------|----------------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---------------------------|-------------------------------------|--|---|-------------------------------|---|---|--|---|------------------------------------|-------------------------------------|---|---|
| 130863                             | Arequipa<br>del Cent | a Los Bustar<br>tenario            | nantinos                   | 05/0                                 | 04/2017        | ' C         | Cancelled(           | 8*) (                     | 06/30/2018                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| 131687                             | Camaná               | á Ciudad Her                       | mosa                       | 06/2                                 | 26/2017        | , C         | cancelled(           | 8*) (                     | )2/28/2018                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| 97457                              | HUNTE                | R                                  |                            | 04/3                                 | 30/2007        | , C         | cancelled(           | 8*)                       | 06/30/2018                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| 111498                             | MACHU                | JPICCHU KA                         | NTU                        | 06/3                                 | 30/2011        | ı C         | Cancelled(           | 8*) 1                     | 12/31/2017                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| Current<br>Total<br>Clubs<br>Count | New<br>Clubs         | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth<br>% | Member<br>Count 12<br>Months<br>Ago | Average<br>Member<br>Count<br>Per Club | % of Clubs<br>with less than<br>20<br>members | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months | % of Clubs<br>with<br>balance<br>90+ days | Number<br>of Clubs<br>in<br>Status Quo | % Status Quo<br>Clubs<br>in Financial<br>Suspension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age | Members<br>Lost<br>Due to<br>Cancellation | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 59                                 | 2                    | 0                                  | 2                          | 1,577                                | 190            | 353         | -163                 | -9.37%                    | 1,438                               | 27                                     | 27%   | 22%                           | 0%  | 19%                                       | 0                                      | 0%  | 0                                  | 0                                   | 0   | 0%  |

<sup>\* -</sup> P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

<sup>\*\*\* -</sup> Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.